

Page **1** of **4**Quotation Letter
Solo Paragon Hotel & Residences
001/QL-2024

 TO
 : FROM
 : Herlina (NANA)

 COMPANY : PHONE
 : +62 271 7655 888

 ADDRESS : FAX
 : +62 271 7655 700

 TELP
 : MOBILE
 : +62 811 2643 028

 EMAIL
 : dosm@soloparagonhotel.com

CC : Mrs. Herlina (NANA) - DOSM | DATE : -

**SUBJECT: QUOTATION LETTER** 

Dear Mr/Mrs,

# Greetings from Solo Paragon Hotel & Residences.....

Thank you for having considered Solo Paragon Hotel & Residences for your forthcoming stay and meeting arrangement. Rest assured, our team will be fully dedicated to you and your guests in order to ensure them a unique and pleasant stay with us.

We are pleased to present our best offer as follows:

### **ROOM RATE:**

SUPERIOR Room, with Size 28m<sup>2</sup>:

- Rp. 477.000,- nett/room/night (Room Only)
- Rp. 557.000,- nett/room/night (Room includes Breakfast for 1 person)
- Rp. 617.000,- nett/room/night (Room includes Breakfast for 2 persons)

### DELUXE Room, with Size 38m<sup>2</sup>:

- Rp. 547.000,- nett/room/night (Room Only)
- Rp. 627.000,- nett/room/night (Room includes Breakfast for 1 person)
- Rp. 687.000,- nett/room/night (Room includes Breakfast for 2 persons)

### DELUXE PREMIER Room, with Size 59m<sup>2</sup>:

- Rp. 752.000,- nett/room/night (Room Only)
- Rp. 832.000,- nett/room/night (Room includes Breakfast for 1 person)
- Rp. 892.000,- nett/room/night (Room includes Breakfast for 2 persons)



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### EXECUTIVE Room, with Size 59m<sup>2</sup>:

- Rp. 802.000,- nett/room/night (Room Only)
- Rp. 882.000,- nett/room/night (Room includes Breakfast for 1 person)
- Rp. 962.000,- nett/room/night (Room includes Breakfast for 2 persons)
- Rp. 1.012.000,- nett/room/night (Room includes Breakfast for 3 persons)

# FAMILY DELUXE Room, with Size 79m<sup>2</sup>:

- Rp. 1.027.000,- nett/room/night (Room Only)
- Rp. 1.107.000,- nett/room/night (Room includes Breakfast for 1 person)
- Rp. 1.187.000,- nett/room/night (Room includes Breakfast for 2 persons)
- Rp. 1.267.000,- nett/room/night (Room includes Breakfast for 3 persons)
- Rp. 1.307.000,- nett/room/night (Room includes Breakfast for 4 persons)

### SUITE 2 BEDS Room, with Size 79m<sup>2</sup>:

- Rp. 1.077.000,- nett/room/night (Room Only)
- Rp. 1.157.000,- nett/room/night (Room includes Breakfast for 1 person)
- Rp. 1.237.000,- nett/room/night (Room includes Breakfast for 2 persons)
- Rp. 1.317.000,- nett/room/night (Room includes Breakfast for 3 persons)
- Rp. 1.357.000,- nett/room/night (Room includes Breakfast for 4 persons)

#### SUITE 3 BEDS Room, with Size 85m<sup>2</sup>:

- Rp. 1.277.000,- nett/room/night (Room Only)
- Rp. 1.357.000,- nett/room/night (Room includes Breakfast for 1 person)
- Rp. 1.437.000,- nett/room/night (Room includes Breakfast for 2 persons)
- Rp. 1.517.000,- nett/room/night (Room includes Breakfast for 3 persons)
- Rp. 1.597.000,- nett/room/night (Room includes Breakfast for 4 persons)
- Rp. 1.627.000,- nett/room/night (Room includes Breakfast for 5 persons)

#### RESIDENTIAL SUITE Room, with Size 91m<sup>2</sup>:

- Rp. 1.577.000,- nett/room/night (Room Only)
- Rp. 1.657.000,- nett/room/night (Room includes Breakfast for 1 person)
- Rp. 1.737.000,- nett/room/night (Room includes Breakfast for 2 persons)
- Rp. 1.817.000,- nett/room/night (Room includes Breakfast for 3 persons)
- Rp. 1.857.000,- nett/room/night (Room includes Breakfast for 4 persons)



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# **MEETING ROOM RATE:**

NO	MEETING PACKAGE	DESCRIPTION	RATE
1	Residential (Full Board) Package	· Stay at Superior Room (Single	Rp. 950.000,-
	- Single Accommodation	OCC)	nett/pax/room
		· 1x Breakfast	
		· 2x Coffee Break	
		· 1x Lunch	
		· 1x Dinner	
2	Residential (Full Board) Package	· Stay at Superior Room (Twin	Rp. 770.000,-
	- Twin Share Accommodation	Share)	nett/pax
		· 1x Breakfast	
		· 2x Coffee Break	
		· 1x Lunch	
		· 1x Dinner	

NO	MEETING PACKAGE	DESCRIPTION	HOURS USAGE	RATE
1	Coffee Break	· 1x Coffee Break	2 – 3 Hours	Rp. 85.000,- nett/pax
	Package			
2	Lunch/Dinner	· 1x Lunch/Dinner	2 – 3 Hours	Rp. 160.000,- nett/pax
	Package			
3	Half Day Meeting	· 1x Coffee Break	5 – 6 Hours	Rp. 185.000,- nett/pax
		· 1x Lunch/Dinner		
4	Full Day Meeting	· 2x Coffee Break	8 – 9 Hours	Rp. 285.000,- nett/pax
		· 1x Lunch/Dinner		
5	One Day Meeting	· 2x Coffee Break	10 – 11 Hours	Rp. 365.000,- nett/pax
		· 1x Lunch		
		· 1x Dinner		

**NOTE:** Minimum Meeting Package for 30 pax

### **CHECK-IN AND CHECK-OUT POLICY**

- Check in after 14:00 hrs
- Check out before 12:00 hrs
- Early check-in and late check-out will be on request basis and upon availability (no guarantee will be granted at any conditions)
- All times given are based on local time where the hotel is located
- Late check-out charges apply



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#### **MEETING PACKAGE INCLUSIVE**

- Standard meeting equipment such as 1 flip chart, notepad, pencil, mints and mineral water
- 1 LCD, 1 screen
- Standard sound system, 2 microphones
- Free WIFI internet access

<u>Kindly be informed that we have not made any reservation for the rooms and meeting spaces until we receive further confirmation.</u>

# This offer is valid until 20 December 2024.

We look forward to finalizing further arrangements at your earliest convenience time. Should you need any further assistance, feel free to contact me **Herlina (NANA)** at **+62 271 7655 888** or at **+62 811 2643 028**.

Sincerely yours,

Herlina (NANA)

Director of Sales & Marketing